



State of California  
**Employment Training Panel**

Training Proposal for:  
**Battery Systems, Inc.**

**Agreement Type: \$75,000 or Less**

**Agreement Number: ET09-0202**

Panel Meeting of: **July 25, 2008**

ETP Regional Office: **North Hollywood**

Analyst: E. Wadzinski

**CONTRACTOR:**

- Type of Industry: Services:  
Priority Industry: ☐ Yes ☒ No
- Contractor's # of Full-Time Employees:
  - California: 172
  - Worldwide: 342
  - Number to be trained: 166
- Manager/Supervisor: 19%
- Turnover Rate: 3%
- Repeat Contractor: ☐ Yes ☒ No
- Substantial Contribution: ☐ Yes: ☒ No

**CONTRACT:**

- Training Project Profile: Retrainee
- ETP Funding Amount: \$74,700
- In Kind Contribution: \$57,792
- Average Cost per Trainee: \$450
- Post Retention Wage Range: \$14.02 to \$29.00 for all Job Numbers
- Health Benefits: \$1.53 per hour
- Occupations to be Trained: Warehouse Staff, Retail Staff, Sales Staff, Administrative Staff, Drivers, Supervisors, Managers

- Training Menu:
  - ☒ Computer
  - ☐ Commercial
  - ☒ Cont. Improvement
  - ☐ Management
  - ☒ Business
  - ☐ Other:
- Advanced Technology: ☐ Yes ☒ No
- Range of Hours: 24-40 Weighted Avg: 30
- Multiple Job Numbers: ☐ Yes ☒ No
- County(ies) Served: Statewide
- Union Representation: ☐ Yes: ☒ No
- Subcontractor: None
- Third Party Services: None

## **INTRODUCTION**

Battery Systems, Inc. (Battery Systems) started as a small business which has grown to a 125 million dollar business in just a few years. This is a green company that distributes and sells batteries and energy panels. The company sells new batteries to its customers, which includes an exchange of old batteries. Battery Systems then sends the old batteries to smelters to have the lead removed, which is sent to a battery manufacturer, who uses this lead to make new batteries that Battery Systems buys and sells to its customers.

The company states it needs to train its workforce due to its quick expansion and to keep up with growing out-of-state competition.

## **RECOMMENDATION**

For the reasons set forth above, staff recommends approval of this proposal.